# TRANSITION 2 WORK



## Transition2Work® and Retail, eCommerce, and Wholesale Industry

(Through Q4 2020)

Retail, ecommerce, and wholesale industry characteristics create unique challenges to employers in managing workers' compensation and disability claims. Despite best efforts to create a safe work environment, factors such as high mobility, heavy lifting, and repetitive motion create inherent risk. This requires recovery time away from work and contributes to increased complexity for employers when managing an effective Return-to-Work program. ReEmployAbility's Transition2Work program can help, providing:

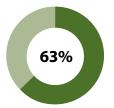
- A nationwide network of over 40,000 national and local nonprofit agencies where appropriate transitional duty can be quickly located and secured
- Ability to keep employees connected to the community and help avoid the consequences of inactivity and isolation associated with being injured and unable to work
- Assignments to bring the employee back to productive work quickly while allowing time to heal, encouraging faster recuperation and return to work
- A solution that complies with state and federal employment regulations and helps minimize the potential for workers' compensation and employment litigation
- Reduction of the workers' compensation indemnity costs and disability claims cost
  that can significantly impact employers' experience modification and future
  premiums --an average of \$4,200 per claim for retail, ecommerce, and wholesale
  companies

#### **Program Results - Retail, eCommerce, and Wholesale**

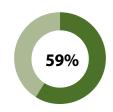
Based on more than 7,200 closed Transition 2Work files as of December 31, 2020



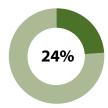
**99% success rate** securing an appropriate nonprofit assignment for employees referred to the program



63% of individuals referred to the program **return to**work, reach MMI, or settle their claim (regardless of
program participation)



59% of individuals referred to the program participate in a nonprofit assignment



24% of workers referred to the program return to work, reach MMI or settle their claim **before** participating in an assignment



#### **Numbers at a Glance**

10,275

To date, ReEmployAbility has successfully secured more than 10,275 assignments for employees in Retail, eCommerce, and Wholesale industry for claims throughout all 50 US jurisdictions

975

The Transition2Work program serves more than 975 employers in the Retail, eCommerce, and Wholesale industry

\$18.09

18:1 Return on Investment (ROI) for every dollar invested in the Transition2Work program for the Retail, eCommerce, and Wholesale industry in 2020

#### **Companies & Occupations**

ReEmployAbility has placed employees for a variety of Retail, eCommerce, and Wholesale industry companies and occupations such as:

#### **COMPANIES SERVED**

Automotive Dealerships, Clothing Retailers, Convenience Stores, Cosmetics Retailers, Department Stores, Discount Stores, Drugstores, Food and Beverage Distributors, Grocers, Home Furnishings, Hotel Supply Distributors, Liquor Stores, Online Retailers, Pet Supply Stores, Warehouse Clubs, Wholesalers

#### **SAMPLE OCCUPATIONS**

Assistant Manager, Baker, Delivery Driver, Clerk/Cashier, Customer Service Representative, Field Service Representative, Forklift Operator, Fulfillment Agent, Groomer, Installer, Manager, Material Handler, Processor, Returns Inspector, Store Associate, Warehouse Worker



# TRANSITION 2 WORK. \*\*\* ReEmploy Ability.



## Transition2Work® and Construction, Building, Facility Maintenance, and Repair Services

(Through Q4 2020)

Workers in the construction industry face occupational hazards unlike those of any other industry. Despite best efforts to create a safe work environment, the physically demanding nature of work combined with exposure to heavy equipment, hazardous materials, heights, repetitive motion, and dangerous worksites creates inherent risk. As a result, the industry suffers from frequent and severe injuries, leading to high workers' compensation premiums. Often, when a specialized skilled worker is injured on the job, Return-to-Work via light duty at the employee's regular worksite is simply not an option. ReEmployAbility's Transition2Work program can help, providing:

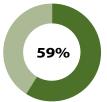
- A nationwide network of over 40,000 national and local nonprofit agencies where appropriate transitional duty can be quickly located and secured
- Ability to keep employees connected to the community and help avoid the consequences of inactivity and isolation associated with being injured and unable to work
- Assignments to bring the employee back to productive work quickly while allowing time to heal, encouraging faster recuperation and return to work
- A solution that complies with state and federal employment regulations and helps minimize the potential for workers' compensation and employment litigation
- Reduction of the workers' compensation indemnity costs and disability claims cost
  that can significantly impact employers' experience modification and future
  premiums --an average of \$4,600 per claim for construction companies

## **Program Results - Construction, Building, Facility Maintenance, and Repair Services**

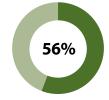
Based on more than 7,500 closed Transition 2 Work files as of December 31, 2020



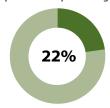
**99% success rate** securing an appropriate nonprofit assignment for employees referred to the program



59% of individuals referred to the program return to work, reach MMI, or settle their claim (regardless of program participation)



56% of individuals referred to the program participate in a nonprofit assignment



22% of workers referred to the program return to work, reach MMI or settle their claim **before** participating in an assignment



#### **Numbers at a Glance**

11,000

To date, ReEmployAbility has successfully secured more than 11,000 assignments for employees in the construction, building, facility maintenance, and repair services industry for claims throughout all 50 US jurisdictions

2,400

The Transition 2 Work program serves more than 2,400 construction, building, facility maintenance, and repair services industry employers

\$18.19

18:1 Return on Investment (ROI) for every dollar invested in the Transition2Work program for the construction, building, facility maintenance, and repair services industry in 2020

#### **Companies & Occupations**

ReEmployAbility has placed employees for a variety of construction, building, facility maintenance, and repair services industry companies and occupations such as:

#### **COMPANIES SERVED**

Appliance Installation, Building Construction, Concrete Construction, Electrical Contractor, General Contractors, HVAC, Janitorial and Facility Maintenance, Landscaping, Plastering, Plumbing, Road Construction, Roofing, Site Development

#### SAMPLE OCCUPATIONS

Carpenter, Concrete Finisher, Construction Laborer, Crew Chief, Drywall Installer, Electrician, Equipment Operator, Field Laborer, Flagger, Framer, Installer, Ironworker, Landscaper, Painter, Plumber, Roofer, Welder



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#### Transition2Work® and Healthcare & Social Assistance

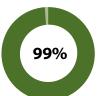
(Through Q4 2020)

The workforce characteristics of the healthcare and social assistance industry present challenges for employers in managing workers' compensation and disability claims. Industry factors such as high mobility, constant standing, possible heavy lifting, and repetitive motion are challenges when trying to find onsite, modified duty options. Often when a specialized healthcare worker is injured on the job, return-to-work via light duty at the employee's regular worksite is simply not an option. ReEmployAbility's Transition2Work program can help, providing:

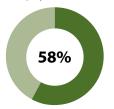
- A nationwide network of over 40,000 national and local nonprofit agencies where appropriate transitional duty can be quickly located and secured
- Ability to keep employees connected to the community and help avoid the consequences of inactivity and isolation associated with being injured and unable to work
- Assignments to bring the employee back to productive work quickly while allowing time to heal, encouraging faster recuperation and return to work
- A solution that complies with state and federal employment regulations and helps minimize the potential for workers' compensation and employment litigation
- Reduction of the workers' compensation indemnity costs and disability claims cost that can significantly impact employers' experience modification and future premiums -- an average of \$3,750 per claim for healthcare and social assistance companies

#### **Program Results - Healthcare & Social Assistance**

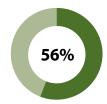
Based on more than 2,750 closed Transition2Work files as of December 31, 2020



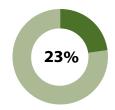
99% success rate securing an appropriate nonprofit assignment for employees referred to the program



58% of individuals referred to the program return to work, reach MMI, or settle their claim (regardless of program participation)



56% of individuals referred to the program participate in a nonprofit assignment



23% of workers referred to the program return to work, reach MMI or settle their claim before participating in an assignment



#### Numbers at a Glance

4,000

To date, ReEmployAbility has successfully secured more than 4,000 assignments for employees in the healthcare and social assistance industry for claims throughout 43 US jurisdictions

675

The Transition2Work program serves more than 675 employers in the healthcare and social assistance industry

\$16.74

16:1 Return on Investment (ROI) for every dollar invested in the Transition2Work program for the healthcare and social assistance industry in 2020

#### **Companies & Occupations**

ReEmployAbility has placed employees for a variety of healthcare and social assistance industry companies and occupations such as:

#### **COMPANIES SERVED**

Hospices, Home Healthcare Providers, Hospitals, Nonprofit Organizations, Assisted Living Centers, Ambulance Companies, Outpatient Medical Facilities, Emergency & Urgent Care Facilities, **Medical Staffing Agencies** 

#### **SAMPLE OCCUPATIONS**

Caregiver, Certified Nursing Assistant (CNA), Driver, Emergency Medical Technician (EMT), Housekeeper & Maintenance Worker, Licensed Practical Nurse (LPN), Nurse Practitioner, Pharmacy Clerk or Technician, Registered Nurse (RN)



# TRANSITION 2 WORK



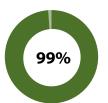
### Transition2Work® and Restaurant & Hospitality (Through Q4 2020)

The workforce characteristics of the restaurant and hospitality industry present challenges for employers when managing workers' compensation and disability claims, especially when it comes to returning injured employees to work. Industry factors such as high mobility, constant standing, and repetitive motion are challenges when trying to find onsite, modified duty options. Employers in the restaurant and hospitality industry can benefit from alternative transitional duty through the Transition2Work program, as it provides:

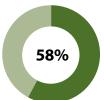
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- A solution that complies with state and federal employment regulations and helps minimize the potential for workers' compensation and employment litigation
- Reduction of the workers' compensation indemnity costs and disability claims cost
  that can significantly impact employers' experience modification and future
  premiums --an average of \$3,450 per claim for hospitality companies

#### **Program Results - Restaurant & Hospitality**

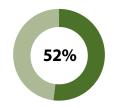
Based on more than 2,700 closed Transition 2 Work files as of December 31, 2020



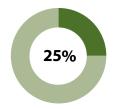
**99% success rate** securing an appropriate nonprofit assignment for employees referred to the program



58% of individuals referred to the program **return to**work, reach MMI, or settle their claim (regardless of
program participation)



52% of individuals referred to the program participate in a nonprofit assignment



25% of workers referred to the program return to work, reach MMI or settle their claim **before** participating in an assignment



#### **Numbers at a Glance**

3,950

To date, ReEmployAbility has successfully secured more than 3,950 assignments for employees in the restaurant and hospitality industry for claims throughout 48 US jurisdictions

675

The Transition2Work program serves more than 675 employers in the restaurant and hospitality industry

\$19.12

19:1 Return on Investment (ROI) for every dollar invested in the Transition2Work program for the restaurant and hospitality industry in 2020

#### **Companies & Occupations**

ReEmployAbility has placed employees for a variety of restaurant and hospitality industry companies and occupations such as:

#### **COMPANIES SERVED**

Bar and Beverage Service, Cafes, Cafeterias, Casinos, Catering, Coffee Shops, Convention Centers, Event Planning, Event Venues, Golf & Country Clubs, Hotels, Raceways, Resorts, Restaurants, Theme Parks, Tourist Attractions, Vacation Clubs

#### **SAMPLE OCCUPATIONS**

Barista, Busser, Cashier, Cook, Crew Members, Dealer, Decorator, Delivery Driver, Dishwasher, Event Technician, Groundskeeper, Housekeeper, Janitor, Maintenance, Performer, Server

